



# Executives Association of Long Beach

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## RIPTIDE

October 24, 2016

### LEADS:

10 Inside Leads  
3 Outside Leads  
0 Yelp Reviews

### ATTENDANCE:

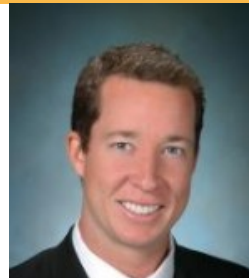
52 Firms are currently members of Long Beach Execs  
23 Firms were present at today's meeting

### NEXT MEETING:

Date: Monday, October 31, 2016  
Location: The Grand  
Program Company: Open  
Program Member: Open  
**Guest Speaker:** Real Estate Panel

### MEMBER FOCUS TALK

**Kolby Pabst**  
**Pabst, Kinney & Associates, Inc.**  
248 Redondo Ave., Long Beach  
Phone: 562-439-2147  
Email: [kolby@pabstkinney.com](mailto:kolby@pabstkinney.com)  
Website: <http://www.pabstkinney.com>



On Monday, October 24th at The Grand at noon, the Executives Association of Long Beach networking group member Kolby Pabst of Pabst, Kinney & Associates, Inc. gave a classification talk on Property Management. Kolby has been a member since 2009 and is on the EALB Board of Directors.

Pabst, Kinney & Associates is a property management company started by Kolby's parents George Pabst and Kristie Kinney. It's a family business where Kolby works with his sister and brothers. Kolby was born and raised in Long Beach.

Pabst, Kinney & Associates is a multi-service company. They manage over 200 apartment buildings, over 3000 units, 100 homes and condos, 12 commercial properties. For owners, we provide a professional service in rent collection, find financially stable tenants, maximize rental income, handle slow payers and evictions, pay bills on time and analyze insurance needs.

- Open 6 days a week
- Website [www.pabstkinney.com](http://www.pabstkinney.com)
- Management fee is 6% monthly income for rent above \$2,000 or 8% on rent below \$2,000
- Monthly financial reports to owners

They have 60 employees. 40 of which are property supervisors, an accounting department, ProMaintenance and brokerage. In Property management, many of the supervisors are bilingual in English and Spanish. This is very helpful in Long Beach where there is a big Latino population.

Pabst, Kinney & Associate's ideal customer is a property owner who owns a multi family investment property between 8 and 50 units. They do manage single family home duplexes and commercial properties as well.



October 31, 2016  
Speaker: Real Estate Panel  
*Wear a costume and win a prize!*

November 7, 2016  
Guest Speaker: Goldman Sachs 10,000 Small Businesses

November 14, 2016  
TGIS Showcase  
Thanksgiving Lunch at Betty Reckas Cultural Center

November 14, 2016  
Board Meeting  
Board Meeting at 1:30pm at Betty Reckas

November 21, 2016  
DARK: No Meeting, Happy Thanksgiving!

November 28, 2016  
OPEN (New Member?)

### Riptide Archives

October 24, 2016  
October 17, 2016  
October 3, 2016  
September 26, 2016  
September 19, 2016  
September 12, 2016  
August 29, 2016  
August 22, 2016  
August 15, 2016  
August 8, 2016  
August 1, 2016  
July 25, 2016  
July 18, 2016  
July 12, 2016  
June 27, 2016  
June 20, 2016  
June 13, 2016  
June 6, 2016  
May 23, 2016  
May 16, 2016  
May 9, 2016  
May 2, 2016  
April 25, 2016  
April 18, 2016  
April 11, 2016

The goal at Pabst, Kinney is to help property owners achieve their return on their investment. At the Executives Association, if you know anyone who owns property and could use management services Pabst Kinney would be more than happy to sit down and talk about what they could do for them.

### Yelp Reviews Count as a Lead

Yelp profile links are dominating search engine results. Don't get left behind. Claim your business page and start writing reviews of other businesses today!

<https://www.yelp.com/yelpmobile>

Consider reviewing the Executives Association this week:

<http://www.yelp.com/biz/executives-association-of-long-beach-long-beach?osq=ealb>

## ANNOUNCEMENTS

*Rememer to invite guests to keep our membership continually growing!*

### 1st Classification Postings:

n/a

### 2nd Classification Postings:

n/a

### Membership Postings:

Heather Desh, HD Orthodontics | Classification: Orthodontist

Dr. Ting-Wey Yen, Beach Heights Dentistry | Classification: General Dentistry

Marni Spencer-Devlin, Passion4Profit | Classification: Business Consulting

### Welcome New Members:

Instant Signs Cypress Classification: Sign Printer

Shelley Iniguez: Executive Member | Dan Schoepf: Associate Member

### Other Membership News:

Dr. Russel Chang is resigning but has asked Heather Desh to fill his vacant classification.

Dr. Lynn Fasnacht of Beach Heights Dentistry has resigned. Dr. Yen will become the Executive Member.

### Recently Opened Classifications:

Computer Services

Pest Control

Videographer

## ADVERTISEMENTS/WANT ADS

PGA West La Quinta Condo. Call Jim Nesmith for details (562) 900-2230.

Traveling? Call Pat Ellington for toady's hot deals.

## BOARD MEETING AT A GLANCE

April 4, 2016  
March 28, 2016  
March 14, 2016  
March 7, 2016  
February 29, 2016  
February 22, 2016  
February 15, 2016  
February 8, 2016  
February 1, 2016  
January 25, 2016  
January 11, 2016  
January 4, 2016  
December 14, 2015  
December 7, 2015  
November 23, 2015  
November 16, 2015  
November 9, 2015  
October 26, 2015  
October 19, 2015  
October 5, 2015  
September 28, 2015  
September 21, 2015  
September 14, 2015  
September 7, 2015  
August 31, 2015  
August 24, 2015  
August 17, 2015  
August 10, 2015  
August 3, 2015  
July 27, 2015  
July 20, 2015  
July 13, 2015  
June 29, 2015  
June 22, 2015  
June 8, 2015  
June 1, 2015  
May 18, 2015  
May 11, 2015  
May 4, 2015  
April 27, 2015  
April 20, 2015  
April 6, 2015  
March 30, 2015  
March 23, 2015  
March 16, 2015  
March 9, 2015  
February 23, 2015  
February 2, 2015  
January 26, 2015  
January 12, 2015  
January 5, 2015