



# Executives Association of Long Beach

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## RIPTIDE

June 6, 2016



### LEADS:

22 Inside Leads  
6 Outside Leads  
1 Yelp Reviews

### ATTENDANCE:

53 Firms are currently members of Long Beach Execs  
35 Firms were present at today's meeting

### NEXT MEETING:

Date: Monday, June 13, 2016  
Location: The Grand  
Program Company: Paul S. Williams, Attorney at Law  
Program Member: Scott Williams

### MEMBER FOCUS TALK

**Jeff Parry**  
**California Business Systems**  
**342 W. Willow Street, LB**  
**Phone: 562-989-5429**  
**Email: [jeffparry4@aol.com](mailto:jeffparry4@aol.com)**  
**Website: <http://www.copierfaxrepair.com>**



Jeff Parry owner of California Business Systems has been a member of the Executives Association of Long beach since 1997. In that time he served on the board and was the President of the Association for two years in a row. Jeff has been married to his lovely wife for 35 years and together they have 5 children.

California Business Systems specializes in copier, printer and fax sales, service and repair. Jeff wants your business no matter how big or how small and will give you the same outstanding service he gives all his clients. As many of the members in the room could attest, he has amazingly fast turnaround times. Jeff tries to show up to every service call within 4 hours or first thing the next day. Many times he will personally deliver ink and toner to your office the same day you order it. No one is sure how he makes this happen, some suppose he figured out how to clone himself and be in 10 places at once.

While copier sales is a big part of his business he also leases and rents copiers. He has copiers that can print 175 pages per minute! Most of his machines are on his network so he gets a notification when your machine needs servicing, is jammed or out of toner. Many times he knows your machine needs his assistance before you do. These machines don't just copy, they can save the information to a drive, scan and email and more.

Ink and toner. There are so many options for ink and toner. Ask Jeff for a quote. Most times he can meet or beat the price you are getting now and give you superior service to go along with it.

So the next time your machine acts up, you need more ink or toner or you simply need a new machine call Jeff at California Business Systems, you'll be glad you did.

#### [Yelp Reviews Count as a Lead](#)

Yelp profile links are dominating search engine results. Don't get left behind. Claim your

June 13, 2016

Speaker: Scott Williams

June 20, 2016

Speaker: Anthony Puentes,  
Digital Revolution ?

June 27, 2016

Speaker: Ting Yen D.D.S. of  
Beach Heights Dentistry

### Riptide Archives

June 6, 2016  
May 23, 2016  
May 16, 2016  
May 9, 2016  
May 2, 2016  
April 25, 2016  
April 18, 2016  
April 11, 2016  
April 4, 2016  
March 28, 2016  
March 14, 2016  
March 7, 2016  
February 29, 2016  
February 22, 2016  
February 15, 2016  
February 8, 2016  
February 1, 2016  
January 25, 2016  
January 11, 2016  
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December 14, 2015  
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November 9, 2015  
October 26, 2015  
October 19, 2015  
October 5, 2015  
September 28, 2015  
September 21, 2015  
September 14, 2015  
September 7, 2015  
August 31, 2015  
August 24, 2015  
August 17, 2015  
August 10, 2015  
August 3, 2015  
July 27, 2015  
July 20, 2015

business page and start writing reviews of other businesses today!

<https://www.yelp.com/yelpmobile>

Consider reviewing the Executives Association this week:

<http://www.yelp.com/biz/executives-association-of-long-beach-long-beach?osq=ealb>

July 13, 2015  
June 29, 2015  
June 22, 2015  
June 8, 2015  
June 1, 2015  
May 18, 2015  
May 11, 2015  
May 4, 2015  
April 27, 2015  
April 20, 2015  
April 6, 2015  
March 30, 2015  
March 23, 2015  
March 16, 2015  
March 9, 2015  
February 23, 2015  
February 2, 2015  
January 26, 2015  
January 12, 2015  
January 5, 2015

## ANNOUNCEMENTS

*Rememer to invite guests to keep our membership continually growing!*

### 1st Classification Postings:

n/a

### 2nd Classification Postings:

n/a

### Membership Postings:

n/a

### Welcome New Members:

Tom Di Leo in the Classification of Real Estate: Reverse Mortgages

Ting Yen, D.D.S., Associate Member for Beach Heights Dentistry

Anthony Puente, Digital Revolution | Classification: Video Production

### Other Membership News:

n/a

### ADVERTISEMENTS/WANT ADS

PGA West La Quinta Condo. Call Jim Nesmith for details (562) 900-2230.

Traveling? Call Pat Ellington for toady's hot deals.

## BOARD MEETING AT A GLANCE