



Executives Association of Long Beach

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RIPTIDE

March 28, 2016

LEADS:

10 Inside Leads
14 Outside Leads
4 Yelp Reviews

ATTENDANCE:

52 Firms are currently members of Long Beach Execs
34 Firms were present at today's meeting

NEXT MEETING:

Date: Monday, April 4, 2016
Location: The Grand
Program Company: Executive Association of Long Beach
Program Member: Executive Director
Guest Speaker: Raffle Prize Sign-Ups for our 2nd Annual Casino Night

MEMBER FOCUS TALK

Pat Ellington
Incredible Journey
5318 E. 2nd St., #314, LB
Phone: 562-439-1629
Email: pat@incrediblejourney.net
Website: <http://www.incrediblejourney.net>



Monday, March 28, 2016 Pat Ellington of Incredible Journey Travel gave an informative talk at the Executives Association of Long Beach networking lunch. Pat is married to Duke Ellington. Aside from traveling often she spends her time giving back to Long Beach through local charities every chance she gets. Especially those focused on women, children and veterans.

If you are traveling or plan to travel in the future you should call or email Pat Ellington. She is a travel expert and a cruise expert in particular. She will be the first to tell you if the deal you came across is better than the deal she can get you but more than likely she can meet or beat it. Travel agents have special access to pre-booked rooms, tours and more and can pass that savings on to you at no charge. She does not charge the client for her services or advice. She gets paid by the vendors after you travel. What do you have to lose? She has a wealth of knowledge on world wide travel and is excellent at helping you book the vacation you are imagining.

In need of air fare only? All travel agents charge a fee for airline tickets. Pat offers a discount to the Execs for this service. She recently saved a client thousands of dollars on their very specific ticket needs.

Thank you Pat for all your helpful advice on travel, travel insurance and more.

Like Pat's Facebook Page at:

<https://www.facebook.com/Incredible-Journey-Travel-Pat-Ellington-169479826410136/>

[Yelp Reviews Count as a Lead](#)

Yelp profile links are dominating search engine results. Don't get left behind. Claim your



April 4, 2016

Speaker: Anchor's Away
Casino Night Prize Sign-Up
Business Promotion
Committee Meeting at
1:15pm

April 11, 2016

Speaker: Power Groups
April 12, 2016 at
10am

Board Meeting

April 18, 2016

Speaker: Earl Valinsky,
Primary Payroll

April 25, 2016

Speaker: Bring Your Staff
Day
Where does the boss go on
Mondays?

May 2, 2016

Speaker: Anthony Puenta
May 9, 2016

Vince Bunting, CH topping
Brakes
Guest: K-9 Dog & Trainer

Riptide Archives

March 28, 2016
March 14, 2016
March 7, 2016
February 29, 2016
February 22, 2016
February 15, 2016
February 8, 2016
February 1, 2016
January 25, 2016
January 11, 2016
January 4, 2016
December 14, 2015
December 7, 2015
November 23, 2015
November 16, 2015
November 9, 2015
October 26, 2015
October 19, 2015
October 5, 2015
September 28, 2015

business page and start writing reviews of other businesses today!

<https://www.yelp.com/yelpmobile>

Consider reviewing the Executives Association this week:

<http://www.yelp.com/biz/executives-association-of-long-beach-long-beach?osq=ealb>

September 21, 2015
September 14, 2015
September 7, 2015
August 31, 2015
August 24, 2015
August 17, 2015
August 10, 2015
August 3, 2015
July 27, 2015
July 20, 2015
July 13, 2015
June 29, 2015
June 22, 2015
June 8, 2015
June 1, 2015
May 18, 2015
May 11, 2015
May 4, 2015
April 27, 2015
April 20, 2015
April 6, 2015
March 30, 2015
March 23, 2015
March 16, 2015
March 9, 2015
February 23, 2015
February 2, 2015
January 26, 2015
January 12, 2015
January 5, 2015

ANNOUNCEMENTS

Rememer to invite guests to keep our membership continually growing!

1st Classification Postings:

Tom Di Leo, Real Estate: Reverse Mortgages

2nd Classification Postings:

n/a

Membership Postings:

n/a

Welcome New Members:

Anthony Puente, Digital Revolution | Classification: Video Production

Corey Vane of A-Throne under the classification of Temporary Facilities Equipment

Other Membership News:

n/a

ADVERTISEMENTS/WANT ADS

Jack Dilday is hiring an Administrative Assistant please contact him for more information about the position.

PGA West La Quinta Condo. Call Jim Nesmith for details (562) 900-2230.

Traveling? Call Pat Ellington for toady's hot deals.

BOARD MEETING AT A GLANCE